

**SUPPLEMENT TO TESTIMONY BY JENNIFER KANALOS  
BROWNFIELD REDEVELOPMENT PROGRAM MANAGER  
DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY  
DETROIT ECONOMIC GROWTH CORPORATION  
COMMITTEE ON COMMERCE  
TUESDAY, NOVEMBER 27, 2012**

MR. CHAIRMAN

HONORABLE COMMITTEE MEMBERS

GOOD MORNING.

MY NAME IS JENNIFER KANALOS. I AM THE BROWNFIELD REDEVELOPMENT PROGRAM MANAGER FOR THE DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY.

I WOULD LIKE TO THANK THIS HONORABLE BODY FOR THE OPPORTUNITY TO GIVE TESTIMONY ON THE PROPOSED AMENDMENT TO PUBLIC ACT 381 OF 1996 AS PRESENTED IN SENATE BILL 1210.

THE DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY HAS BEEN ACTIVE IN PROVIDING BROWNFIELD INCENTIVES SINCE 2000. UNDER THE ACT 381 TIF PROGRAM AND THE NOW ELIMINATED MBT BROWNFIELD CREDIT PROGRAM THERE HAS BEEN SUBSTANTIAL PHYSICAL REDEVELOPMENT THAT HAS OCCURED IN DETROIT THAT WOULD NOT HAVE BEEN POSSIBLE WERE IT NOT FOR THESE INCENTIVES. CONSEQUENTLY, WITH THE ELIMINATION OF THE MBT BROWNFIELD CREDIT, WE BELIEVE THAT APPROVAL OF BILL 1210 IS CRUCIAL TO CONTINUE THE SUCCESS THAT THE CITY HAS EXPERIENCED UTILIZING BROWNFIELD INCENTIVES.

SINCE THE PROGRAM'S INCEPTION, THE DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY HAS APPROVED 200 BROWNFIELD PLANS THAT REPRESENT INDUSTRIAL, COMMERCIAL, RETAIL, MIXED USE, HOTEL, HIGH TECH AND RESIDENTIAL PROJECTS WHICH UPON COMPLETION ARE ESTIMATED TO BRING APPROXIMATELY \$6.8 BILLION IN INVESTMENT, OVER 18 THOUSAND JOBS AND 11 THOUSAND HOUSING UNITS TO THE CITY OF DETROIT.

THE DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY CURRENTLY HAS 60 TIF PLANS WITH A TOTAL ANTICIPATED REIMBURSEMENT AMOUNT OF \$602.0 MILLION. THE ABILITY TO USE TIF CAPTURE TO REIMBURSE DEVELOPERS FOR BROWNFIELD ELIGIBLE ACTIVITIES HAS BEEN INTEGRAL TO FACILIATING REDEVELOPMENT OF BROWNFIELD SITES. A MAJORITY OF OUR APPROVED TIF PLANS ARE COMPLETED OR UNDERWAY AND WE ARE CURRENTLY RECEIVING TIF CAPTURE AND REIMBURSING FOR SEVERAL COMPLETED PROJECTS INCLUDING PROJECTS WHERE THE YEARLY CAPTURE AMOUNT IS QUITE SIGNIFICANT AND REIMBURSEMENT IS NEARING COMPLETION.

ON BEHALF OF THE DETROIT BROWNFIELD REDEVELOPMENT AUTHORITY, I WOULD LIKE TO VOICE SUPPORT FOR THE PROPOSED AMENDMENTS AS PRESENTED IN SENATE BILL 1210 AND WOULD ALSO LIKE TO VOICE SUPPORT OF APPROVAL PRIOR TO THE SUNSET DATE AS THE DBRA HAS SEVERAL PROJECTS IN OUR PIPELINE AND WE WOULD LIKE TO CONTINUE THE SUCCESS THAT THE PROGRAM HAS BROUGHT THE CITY OF DETROIT THUS FAR.

THANK YOU.